



Great Benefits. Exciting Precision Technology. Endless Potential.

Are you a seasoned land surveyor, engineer, contractor or forensics professional who has experience with Robotic Total Stations, RTK GNSS or 3D Laser Scanners?

Have a passion to share your knowledge and help others become more productive than ever with their precision geospatial equipment?

Now's your chance to join an amazing Technical Support & Training Team!

California Surveying & Drafting Supply (CSDS) is growing! - and has an immediate opening for a Technical Trainer, preferably well versed in Trimble and Spectra Precision land survey and construction layout equipment workflows (field to finish) to develop, facilitate and conduct end user trainings for our customers throughout northern California. The desired candidate must possess a solid understanding of land survey and construction layout instruments, as well as experience with the associated field and office software packages.

The ideal candidate will be able to:

- Develop a thorough understanding of CSDS's geospatial products and services.
- Develop training curriculums based on specific customer needs.
- Provide training and technical support services to organizations and other end-users.
- Assist with email and telephone support to customers for construction layout and geospatial products so they are satisfied and realize an immediate return on their investment.
- Work closely with our sales teams to promote support and training services to customers.
- Keep customer software and hardware under factory or CSDS maintenance contracts and maintain assets in company CRM.
- Seek new opportunities to sell premium CSDS support services, training and other products related to your division.
- Travel to job sites/locations throughout California in order to deliver training, support (as needed) and/or any other services related to supporting our customers on their construction/geospatial products.
- Provide in-depth technical product demonstrations (hardware, software, etc.) as needed for construction/geospatial sales personnel.
- Meet a monthly goal and annual benchmarks as assigned by your direct manager.
- Maintain a professional company image during all trainings and interactions.
- Other duties as assigned.

Education and/or Experience:

All candidates should have a degree from a technical institute or university with an emphasis on surveying, construction management, civil engineering or related field; or at least two years of technical experience and/or training; or equivalent combination of education and experience in construction layout, land survey or forensic hardware and related software. A strong aptitude for training along with excellent technical, communication and presentation skills is required. Of equal importance is a candidate who is detail oriented and has experience in delivering live training classes to technical professionals. The successful candidate will be provided in depth training on our solutions from our in-house training department, as well as any available training from the manufacturers that we represent.

The right candidate will be offered the following:

- A salary commensurate with your experience, plus a generous commission
- Bonus commissions for exceeding your quota
- Monthly and quarterly 'spiffs' and bonuses
- 401K with company contributions
- Vacation pay
- Sick and holiday pay
- Computer and demonstration tools
- Full medical and dental insurance
- An award-winning line of products, services and solutions
- A professional and friendly, family-oriented environment

California Surveying & Drafting Supply, Inc. (CSDS)

Established in 1986, California Surveying & Drafting Supply, Inc., is the largest provider of geospatial tools, technology and training in the Western US, and is one of the top 5 largest dealers of Trimble Navigation products in the country. We are highly respected for our knowledge driven solutions for some of the largest businesses and government agencies throughout California, including CalTrans, PG&E, USDA, and many others.

With 90 -100 employees company wide, we serve our customers from 3 facilities in northern California (Sacramento, Dublin, Fresno) as well as sales offices in Southern California. Other products include 3D laser scanners, GPS receivers, commercial drones and wide-format printers. CSDS also operates California's largest real-time network, providing precision positioning with one-centimeter accuracy for surveying, mapping, engineering, forensics and agricultural applications.

For immediate consideration, please upload your resume and a cover letter via the link provided